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LOUISIANA USED MOTOR VEHICLE COMMISSION  
STATE OF LOUISIANA

REGULAR MEETING  
JUNE 20, 2022  
BEGINNING AT 9:30 A.M.  
LOUISIANA STATE ARCHIVES  
3851 ESSEN LANE  
BATON ROUGE, LOUISIANA

REPORTED BY:  
BETTY D. GLISSMAN, CCR

1 APPEARANCES:

2

3 CHAIRMAN:

MR. RICHARD WATTS

4

5 COMMISSIONERS PRESENT:

MR. TRAVIS BROWN

6

MR. JEFFEREY BRITT

7

MR. RICKY DONNELL

8

MR. GEORGE FLOYD

9

MR. MATTHEW PEDERSON

10

MR. JOHN POTEET

11

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16

REPRESENTING THE LOUISIANA USED MOTOR

17

VEHICLE COMMISSION:

18

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ROBERT W. HALLACK, ESQUIRE

HALLACK LAW OFFICE

13007 JUSTICE AVENUE

BATON ROUGE, LOUISIANA 70816

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SHERI MORRIS, ESQUIRE

DAIGLE, FISSE & KESSENICH, PLC

8480 BLUEBONNET BOULEVARD, SUITE F

BATON ROUGE, LOUISIANA 70810

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1       ALSO PRESENT:

2                   MS. KIM BARON

3                   MR. DEREK PARNELL

4                   MR. MONTIE WISENOR

5                   MS. MONA ANDERSON

6                   MR. DOMINICK MINYON

7                   MR. MONROE ALLMOND

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1 MR. WATTS:  
2 Let's call the meeting to order.  
3 (Pledge of Allegiance.)  
4 MR. WATTS:  
5 Roll call.  
6 MS. BARON:  
7 Richard Watts?  
8 MR. WATTS:  
9 Here.  
10 MS. BARON:  
11 John Poteet?  
12 MR. POTEET:  
13 Here.  
14 MS. BARON:  
15 George Floyd?  
16 MR. FLOYD:  
17 Here.  
18 MS. BARON:  
19 Tony Cormier?  
20 MR. CORMIER:  
21 (No response.)  
22 MS. BARON:  
23 Matthew Pederson?  
24 MR. PEDERSON:  
25 (No response.)

1 MS. BARON:  
2 Jeffery Britt?  
3 MR. BRITT:  
4 Here.  
5 MS. BARON:  
6 Ricky Donnell?  
7 MR. DONNELL:  
8 Here.  
9 MS. BARON:  
10 Travis Brown?  
11 MR. BROWN:  
12 Here.  
13 MS. BARON:  
14 Robert Hines?  
15 MR. HINES:  
16 (No response.)  
17 MS. BARON:  
18 Wydette Williams?  
19 MR. WILLIAMS:  
20 (No response.)  
21 MS. BARON:  
22 Mr. Chairman, we have a quorum.  
23 MR. WATTS:  
24 Good.  
25 Anybody with public comments?

1 MS. BARON:

2 No, sir.

3 MR. WATTS:

4 Not today. All right. Adoption and  
5 approval of minutes from January of 2022.

6 Do I need a motion or?

7 MR. POTEET:

8 I move that we approve the minutes  
9 from the January meeting.

10 MR. WATTS:

11 I need a second.

12 MR. BRITT:

13 Second.

14 MR. WATTS:

15 Approved.

16 MR. PARNELL:

17 Chairman Watts, before we get started  
18 with our initial discussion and action, I would  
19 like to request we amend the agenda to add  
20 budget amendments for 2021 through 2022 fiscal  
21 year. We can add this under the financial  
22 matters after the review of April 2022 to  
23 May '22 financials.

24 MR. WATTS:

25 Okay. I need a motion.

1 MR. BROWN:

2 I make a motion.

3 MR. WATTS:

4 Travis. I need a second.

5 MR. BRITT:

6 Second.

7 MR. WATTS:

8 Jeff Britt second -- Mr. Britt.

9 All right. Who is going to do our  
10 financials?

11 MR. PARNELL:

12 I would like to introduce our  
13 accounting supervisor. His name is Dominic  
14 Minyon. He is coming in to be, you know, our  
15 full-time employee in that area. So he is  
16 going to present the financial and the budget  
17 amendments today.

18 MR. MINYON:

19 Good morning, Commissioners.

20 THE COMMISSIONERS:

21 Good morning.

22 MR. MINYON:

23 As Mr. Parnell said, my name is  
24 Dominick Minyon. I am the new accounting  
25 supervisor replacing Mona Anderson.

1           A little background on me. I have a  
2 master's in business administration with a  
3 concentration in accounting and financial  
4 management and a bachelor's or science degree  
5 in accounting. I have over 20 years experience  
6 in the accounting field ranging from auditing  
7 through staff accountant and accounting for  
8 some government and the private sector.

9           We do have several financial  
10 statements to get through today. So I am going  
11 to do this as quickly and concisely as possible  
12 so we don't have to waste too much time.

13           MR. WATTS:

14           Good deal. You have the floor.

15           MR. MINYON:

16           Turning to your binders on the first  
17 financial statement for December -- for the  
18 month ending December 31, 2021. And on page 1  
19 is your statement of net position at that time.  
20 Operating account balance as of December 31 was  
21 \$2,233,723. We had a public tag agency account  
22 of \$47 at this point. Our accounts receivable  
23 from fines was \$576,344. And our current  
24 liabilities was 81,000 -- current liability was  
25 on page 2, \$81,858. Our long-term liability



1 was \$5,155,884.

2 We were carrying a lot of deferred  
3 revenue for two fiscal years due to our  
4 inability to collect our revenues for renewals  
5 because of HCR-71. We had a net position at  
6 that money of negative \$507,526.

7 And we move on to page 4 -- or  
8 page 3. This is our statement of revenues,  
9 expenses, and Changes in Net Position. Our  
10 year-to-date revenues at the end of December  
11 was \$981,725. That was up from last year of  
12 \$437,530. This is due to our ability to begin  
13 collecting on those renewals from HCR-71. So  
14 we are seeing a big significance in making up  
15 that revenue that we were not able to collect  
16 last year.

17 Moving on to page 4, our salaries are  
18 slightly higher from last year than they were  
19 this year from last year, because -- that's  
20 because of increases in expenses for our  
21 salary, adding new employees, and the raises  
22 that are issued by the State. The remainder of  
23 our year-to-date expenses was \$4,873 higher  
24 than last year. Our year-to-date expenses was  
25 \$44,663 higher than last year. This is mainly

1 increased due to salary and insurance costs  
2 that went up.

3 We can move on to page 6. We can see  
4 a chart of our year-to-date budget to actual  
5 expenditures. And this shows that we are  
6 currently on target for our suggested expenses.  
7 And then our page 7 is our four-year revenue  
8 comparison sheet. And you can see here where  
9 we have a significant increase in revenue from  
10 this year to last year. That is a large part  
11 of the HCR-71 and our ability to collect on  
12 renewals now that we were not able to collect  
13 on in the past.

14 The chart following on page 8 is just  
15 a comparison of that financials -- that  
16 financial statement earlier. You can see how  
17 that shows the revenue that we have and our  
18 various different fees, auctions, fines, and  
19 miscellaneous. And you see, our fees are  
20 higher this year than they were last year.

21 On page 9, we have our certificate of  
22 deposit summary. Our total of certificates of  
23 deposits are \$748,583. We have had three  
24 certificates that were due for renewal in  
25 January, b1 Bank and Bank of St. Francisville.

1           And our final page is our accounts  
2           receivable hearings and fines. We have \$187 --  
3           \$187,500 balance due in AR fines and costs.  
4           And we have \$388,844 that is currently with the  
5           Attorney General for collection.

6           Moving on the next item in the  
7           packets, the January 31, 2022, financial  
8           statements. The first page, once again, is the  
9           statement of net position. We had \$2,313,452  
10          in our operating account. \$47 in the public  
11          tag agency.

12          If you will go to, you know, to the  
13          second page, we have \$125,000 -- \$125,498 in  
14          total current liabilities. There was an  
15          increase in our accounts payable due to  
16          transition from the accounting department. We  
17          did not have bills paid out in a timely fashion  
18          while we were transitioning, which caused a  
19          slight increase there.

20          Our net position as of January 31,  
21          2022, was \$294,822. We are trending upwards as  
22          we were making profit at this point. We are  
23          collecting previous renewals and current  
24          renewals at this point.

25          On page 3, you see our total revenue

1 is once again \$1,322,963 up from the \$851,000  
2 of last year. This was once again due to our  
3 ability to collect on our renewal that we were  
4 not able to collect because of HCR-71.

5 On page 4, we will see our salaries.  
6 Once again, slightly higher this year than last  
7 year. And, once again, those are same changes  
8 we saw, increases due to cost of living and  
9 raises and new positions being hired.

10 Our year-to-date expenses was -- the  
11 end-of-year expenses was \$16,232 higher. This  
12 was mainly due to insurance cost and travel  
13 that we began to pay out again after  
14 restrictions from COVID were lifted. Our  
15 year-to-date expenses were \$5 -- \$59,889 higher  
16 this year than last year. Once again, mainly  
17 increase because of the salary, insurance  
18 costs, and travel.

19 A change in net position for  
20 January was \$422,584 -- \$442,584 compared to  
21 the \$30,375 from last year. Once again, this  
22 difference is largely due to the collection of  
23 HCR-71 renewals.

24 The following chart on page 6 shows a  
25 comparison of our expenditures for salary

1           versus our operating expenditures. And you can  
2           see they are pretty much in line with previous  
3           years with the slight increase in salary as  
4           expected.

5                       And page 7 is, once again, our  
6           four-year revenue comparison. You can see that  
7           our revenues have increased from last year and  
8           that's largely due to the HCR-71 collection  
9           that is we discussed earlier. Everything else  
10          looks in line there. And the chart, once  
11          again, shows a graph of that same information.

12                      On page 9 is our certificate --  
13          certificate of deposit summary. And you will  
14          see here that we have recently picked up and  
15          renewed in January. B1 Bank certificates, both  
16          of them increased from a 0.50 interest rate to  
17          a 1.30 percent. And the Bank of St.  
18          Francisville decreased from 0.50 percent to  
19          0.40 percent. Our total in certificate of  
20          deposits remain \$748,583.

21                      And in our AR fines and fees, you  
22          will see that decreased from \$187,500 to  
23          \$177,500. That's from the 10,000 we collected  
24          on Talion Talley. And our 300 -- and our  
25          Attorney General for collection remains 388,844

1 at this time.

2 And the next packet is our February  
3 2022 financial statements. Once again, on  
4 page 1 is our statement of net position. Our  
5 cash in the bank at this point was \$2,272,280.  
6 Our public tag agency account was \$47.

7 Over to page 2. Our current  
8 liabilities was \$69,757, which is normal. And,  
9 once again, catches up with the payments that  
10 were not funded in January and bringing it up  
11 at this point. And our total amount of  
12 liabilities is \$5,050,806. And our change in  
13 net position was \$297,644. We are still  
14 trending in the right direction at this point.  
15 We are collecting money as our net position has  
16 been improving still.

17 Moving on to page 3, our statement of  
18 revenues, expenses, and changes in net  
19 position. Once again, our salaries have  
20 increased slightly from last year to this year.  
21 And we discussed, reasons for that we went over  
22 already. And our year-to-date revenues at this  
23 point in February we were at \$1,426,711 in  
24 revenue compared to the 868,948 last year.  
25 This, once again, is due to HCR-71 collections.

1 All right. Year-to-date expenses  
2 were \$38,199 higher. And it was, once again,  
3 insurance cost appear travel. Our year-to-date  
4 expenses was \$47,83- -- 48 -- \$47,891 higher  
5 than last year. Once again, that is salary,  
6 insurance cost, and travel brought our expenses  
7 up.

8 Our change in position on page 5, you  
9 will see \$439,822 in the positive compared to a  
10 negative \$52,048 last year. This is due to our  
11 collection of renewals from HCR-71.

12 The next chart we will see, the  
13 number of licenses that we have issued and the  
14 four-year comparison. And you can see that our  
15 licenses for dealerships have gone up over the  
16 last 4 years. Our salesmen licenses has been  
17 relatively steady. And everything else remain  
18 pretty much on keel.

19 Our four-year revenue, once again, is  
20 going to show an increase in our revenue due to  
21 HCR-71. You can see that we have a significant  
22 increase from last year to this year, but when  
23 you average that out, you look like we are  
24 where we are supposed to be in our four-year  
25 period. The graph shows that in detail for you

1 on the next page on page 8.

2 And it was no change in our  
3 certificate of deposits from January to  
4 February. We have still have \$748,583.  
5 Nothing was due for renewal at this point and  
6 so that stayed the same.

7 And in our accounts receivable fine,  
8 that total stayed the same. We have \$177,500  
9 to collect and \$388,844 with the Attorney  
10 General for collections.

11 MR. BRITT:

12 Can I interrupt and ask a question?

13 MR. MINYON:

14 Yes.

15 MR. BRITT:

16 What's the deal with Ronnie Ward? He  
17 still got an outstanding balance. Are we  
18 collecting that? Or has that gone to the  
19 Attorney General's office? He owes us 13,333.

20 MS. BARON:

21 We had collected on the -- from the  
22 bond company. You will see that later. But  
23 Ronnie Ward, to this point, nor Zach Green --  
24 was it Green -- has not paid anything on their  
25 fines. Talion Talley was the only one that



1           paid.

2           MR. BRITT:

3                   I see that. But they still owe us  
4 money.

5           MS. BARON:

6                   Yes, they do. And I have to send  
7 them a letter to them telling them that they  
8 still owes these fines. And if they do not pay  
9 them, it will go to the Department of Justice  
10 for collections.

11          MR. BRITT:

12                   Because we need to get that. That  
13 should have already been paid in my opinion.

14          MS. BARON:

15                   Yes. We were kind of waiting on the  
16 bond company to see what was going to happen  
17 there.

18          MS. ANDERSON:

19                   And then the Attorney General makes  
20 you send those letters -- the demand letters.

21          MR. BRITT:

22                   Yes.

23          MR. MINYON:

24                   And then moving on to our next  
25 package of March 31. Our first page is once

1 again our statement of net position. Our  
2 operating account at that point was \$2,277,493.  
3 Our public tag agency was \$47.

4 Move on to page 2, our current  
5 liabilities was \$63,227 which was in line and  
6 normal for this month. Our total long-term  
7 liability was \$4,989,399. And our total net  
8 position at this point was \$297,056.

9 If you look on to page 3, this is our  
10 statement of revenues, expenses, and change in  
11 net position. Our year-to-date revenues was 1  
12 million 437 -- \$1,536,937 and last year it was  
13 984,766. Once again, that difference is  
14 contributed to an HCR-71.

15 And page 4 is a breakdown of our  
16 expenses. That shows our salaries and our  
17 other operating expenses. Once again, salaries  
18 are slightly higher due to the reasons we  
19 discussed earlier. And our year-to-date  
20 remaining expenses was \$8,453 higher. This is  
21 insurance and travel cost again. And our  
22 year-to-date expenses for a net total was  
23 \$42,250 higher than last year. And, once  
24 again, this is due to insurance cost, travel,  
25 and salary increases. Our change in net

1 position for March was \$587.21. This is all  
2 increase in revenue as expected at this time  
3 has, once again, our renewals have been  
4 processed already. And, once again, that was  
5 higher than the negative \$81,984 from last  
6 year. And that is all due to HCR-71.

7 On page 6, you will see a chart of  
8 our year-to-date budget to actual expenditures.  
9 And you can see that we are still on target  
10 with our budget on most places here. So we are  
11 finding our year-to-date targets.

12 On page 7 is once again our  
13 comparison of four-year revenues. Our revenues  
14 are higher this year than last year. But when  
15 you average that out, we are collecting  
16 relatively what we should be collecting  
17 throughout the years. The difference being  
18 HCR-71 from the last fiscal year. And page 8  
19 is a chart showing that information and a  
20 graphic form.

21 And then our certificate of deposits  
22 did not change from February to March. We do  
23 have two certificates that are renewing in  
24 April. And our total remained \$748,583.

25 And our hearings and fines

1 information remained the same from February  
2 with \$177,500 remaining in AR fines. And  
3 388,844 with the Attorney General for  
4 collection.

5 The next package is our April -- our  
6 financials for April 30, 2022. Once again, we  
7 will go to page 1, which is your statement of  
8 net position. Our cash in the bank is  
9 \$2,209,662. The tag agency is \$47.

10 On page 2, our current liability is  
11 77,333, which is in line with where it should  
12 be for each month. And our total long-term  
13 liabilities is \$4,989,449. Our net position at  
14 this point now is negative \$381,784. As you  
15 now begin reporting losses due to the slowing  
16 down of revenue from the renewals at this point  
17 in time.

18 On page -- on the next page, page 3  
19 is our statement of revenues, expenses, and  
20 changes in net position. Our year-to-date in  
21 revenues increased modestly of \$1,568,184.  
22 Still up from \$1,035,997 in the last year. And  
23 that still is contributed to HCR-71.

24 On page 4, you will see our expenses  
25 over this time period. Once again, our

1 salaries are slightly higher because of the  
2 issues that we discussed earlier. And our  
3 current year-to-date remaining expenses was  
4 \$8,253 higher than our year-to-date expenses  
5 was \$42,250 higher than last year. Our change  
6 in net position was a negative \$84,727.20 this  
7 year compared to the negative \$134,254 of last  
8 year.

9 You see our four-year expenditure  
10 comparison on page 6 showing the expense  
11 comparison for salaries and operating expenses.  
12 You will see those are following a trend that  
13 we are expecting. Four-year revenue is once  
14 again \$1,568,184 as of April 30, 2022. This is  
15 up from last year via HCR-71, but it is within  
16 the relative average of the yearly expenses and  
17 revenue to be at at this point. Page 8 is  
18 chart that -- several that shows that in  
19 graphical terms.

20 Then, our certificate of deposit on  
21 page 9, we had two deposits renewed in April.  
22 The JPMorgan Chase in the middle of the page,  
23 and those increased from a 1 percent to 1.9  
24 percent -- 1.9 percent respectfully. And those  
25 were previously 0.05 percent for both. So

1 that's a significant raise in those interest  
2 rates for those two. Our total remains  
3 \$748,583 in the certificates of deposits.

4 There was no changes in April on our  
5 fines and hearings on page 10. We still have  
6 \$177,500 in collections for AR. We have  
7 \$388,844 with the Attorney General.

8 That brings us to our final financial  
9 statement, May 31.

10 MR. DONNELL:

11 Was it positive or are we negative in  
12 April?

13 MR. MINYON:

14 Our change in note position was a  
15 negative in April.

16 On page 1, our statement of net  
17 position from May 31, 2022. We had \$2,165,060  
18 in the bank. We had public tag account with  
19 \$547. We moved \$500 from the operating account  
20 into the public tag agency account as a cushion  
21 as we prepare to begin processing public tags  
22 at the office.

23 Page 2, you will see your current  
24 liabilities is in line with previous months of  
25 \$72,690. On our long-term liabilities was

1           \$4,993,524. Our total net position decreased  
2           once again to negative \$427,123.

3                       On page 3 of our revenues, expenses,  
4           and change in net position, we had a  
5           year-to-date revenue of \$1,626,72. And that's  
6           in comparison to \$1,118,460 in May of last  
7           year. HCR-71 attributes to that difference.

8                       Our salaries increased once again  
9           from year to date because of those reasons we  
10          discussed earlier. And our remainder  
11          year-to-date expenses was \$1,029 higher than  
12          last year for insurance and travel costs  
13          driving those numbers up. And the year-to-date  
14          expenses total was \$39,066 higher than last  
15          year. Salary, insurance, and travel once again  
16          the cause of that. Our change in net position  
17          on page 5 is negative \$45,339. We were  
18          operating in a loss last year. This is in  
19          contrast to that last year where we were at  
20          negative \$23,349.

21                      Once again, the next page on page 6  
22          is a graph of our licenses showing the number  
23          of licenses we have issued over a four-year  
24          period. And you can see we have issued more  
25          dealership licenses this year. We are slightly

1 down on our salesmen licenses for previous  
2 years.

3 On page 7 is our four-year revenue  
4 comparison. Once again, this is going to show  
5 that we have a higher revenue this year than  
6 last year because of the collections on HCR-71.  
7 And we are still within the average of our four  
8 years.

9 MR. BROWN:

10 How much of this revenue is from last  
11 year?

12 MR. MINYON:

13 I can't say an exact number at this  
14 moment from last year. We can average it out  
15 what we are collecting roughly. So if you look  
16 at dealership license, we had 6,440 -- \$645,780  
17 collected this year. \$276,370 are our new  
18 licenses last -- last year. If you average it  
19 out, you will probably see about -- it would be  
20 about the \$400,000 mark for both this year and  
21 last year. So if we take those renewals and  
22 put that back in we can probably see --

23 MR. BROWN:

24 I was just curious how much was older  
25 money that we didn't collect versus.



1 MR. MINYON:

2 I would say roughly 250,000. But I  
3 can't be exactly sure on that. I can get those  
4 numbers for you --

5 MR. BROWN:

6 Okay.

7 MR. MINYON:

8 -- when I get back to the office.

9 And then once again, the four-year  
10 revenue chart is showing on that data in a  
11 graphical format for you guys.

12 There was no change in May for our  
13 certificate of deposits. Our accounts remain  
14 \$748,583. And then in our AR fines and  
15 Attorney General collections, that numbers  
16 remain the same, \$177,500 and \$388,844 with the  
17 Attorney General. We are looking at moving up  
18 from the top. We are referring them this month  
19 to the Attorney General for collection, that  
20 entire balance of \$58,500 will be referred to  
21 the attorney general.

22 That concludes my presentation on the  
23 financial statements from December to May of  
24 2022. Do you have any questions?

25 MR. BROWN:

1                   Would it -- would it make sense to  
2 put in a line item in there showing what  
3 revenues are owed in the next budget? Just  
4 find of breaking it out, just on the income  
5 side, I mean.

6                   MR. MINYON:

7                   Yes. We can do that. I can work  
8 that out and put that in there for you-all.

9                   MR. DONNELL:

10                  We are operating not at that negative  
11 \$347,000.

12                  MR. MINYON:

13                  So we are now operating for the last  
14 two months -- we operated at a loss. That is  
15 normal for this time of year as our renewals  
16 are going to slow down at this point. So we  
17 are operating at a loss, but we are still  
18 trending versus where we were at the end of  
19 last fiscal year of \$980,000, we are only at a  
20 negative 300. So we are in the right position.  
21 We were actually gaining ground on what we lost  
22 in HCR-71 just last year.

23                  MR. PARNELL:

24                  Commissioner Brown, you said you  
25 wanted to see it -- the revenue for the

1 previous and the current year?

2 MR. BROWN:

3 The revenue that we are collecting  
4 now, how much of that is from the HCR? How  
5 much is that. It would just kind of give you a  
6 better look at what we are actually doing  
7 versus last year. So that you can look at it  
8 and add it to last year versus this year and  
9 get a real number.

10 MR. PARNELL:

11 Got you.

12 MS. ANDERSON:

13 You are kind of looking at the  
14 deferred revenue back in December. The  
15 deferred revenue has two codes in there. And  
16 one of them is for the prior year. So that's  
17 half of the fees for that HCR-71 year.

18 MR. BROWN:

19 That is in here.

20 MR. MINYON:

21 It is in the back.

22 MS. ANDERSON:

23 If you look back on the statement of  
24 net position. Let me see. You see in December  
25 how there are two. So the 2022, that's the --

1           that's half of the '21-'22.

2                   MR. BROWN:

3                           Where are you looking at that?  What  
4 page?

5                   MS. ANDERSON:

6                           If you look in your December  
7 statement and you look on the statement of net  
8 position page 2.  Okay.  So you see how there  
9 is some that say 2022 and some that say 2023.  
10 So whenever we will get \$400 in for a UD  
11 renewal that belonged in that '21-'22 year, 200  
12 would go in that first -- in that 2022 deferred  
13 revenue and the other 200 would go in regular  
14 revenue which is on the income statement -- the  
15 statement of net -- statement of revenues,  
16 expenses, and changes in net position.

17                   MR. BROWN:

18                           Okay.

19                   MS. ANDERSON:

20                           So that's kind of a gauge if you add  
21 up those.  And Dominick can probably get you a  
22 figured adding those up.  That's what we had in  
23 there at that time that was not transferred  
24 over until January of this year.

25                   MR. BROWN:

1                   Okay.

2                   MR. DONNELL:

3                   Derek, I think it is time to start  
4                   sending those mass emails out. \$47 in that  
5                   public tag account.

6                   MR. PARNELL:

7                   I am going to get to that later.  
8                   That was you.

9                   MR. WATTS:

10                   Anybody have any more questions?  
11                   Make a motion to certify -- all of the  
12                   financials.

13                   MR. BROWN:

14                   I make a motion.

15                   MR. BRITT:

16                   I second.

17                   MR. WATTS:

18                   Do I need more than one? One motion  
19                   for all?

20                   MR. PARNELL:

21                   Yes. It can be December 2021 through  
22                   May of 2022.

23                   MR. WATTS:

24                   So we are current as of today.

25                   MR. PARNELL:

1 Yes.

2 MR. WATTS:

3 Okay. Next is our financial report.  
4 We got all of that. Ratification of imposed  
5 penalties.

6 MR. PARNELL:

7 Chairman, we need to do the budget  
8 amendments. In the beginning, I asked that we  
9 amend the agenda to add the budgets amendments  
10 for the 2021-2022 fiscal years.

11 MR. MINYON:

12 So the budget amendments, if you look  
13 on there, you will see amendment for our budget  
14 and we are going to look at the expenses of the  
15 budget.

16 So if you look at our expenses, you  
17 will see that we had -- we were slightly over  
18 budget on our field salaries. So we are  
19 proposing an increase of about \$10,000 to get  
20 us back in line with our budget there. And  
21 then a slight increase in our overtime for the  
22 office. That was during HCR-71 getting back  
23 caught up on getting those licenses. It's  
24 extra overtime that we did not anticipate. We  
25 are looking to increase that budget amount by

1           \$1,000. There is increase to our HSA in the  
2 office with new employees being brought in that  
3 we do anticipate for that \$300. We do not  
4 budget for travel for commissioners and we have  
5 underbudgeted for employee travel as COVID  
6 restrictions were removed. Travel has  
7 increased again. Those will need to be  
8 increased by \$3,000 and \$4,000 respectfully.  
9 We have continuing education that is required  
10 by our office staff and our field compliance  
11 officers; that's a little bit slightly higher.  
12 We need to increase that about \$200 on each of  
13 those.

14                   Our insurance with the greatest  
15 changes in claims on losses increased  
16 significantly. So we have add another \$12,000  
17 to bring us in line with our budget. Our  
18 janitorial maintenance is higher than  
19 anticipated. This looks like deep cleaning  
20 that we had for the office for COVID or during  
21 the COVID. And we had a slight increase in  
22 lawn care with doing some landscaping work with  
23 our lawn care service. We need to increase  
24 that by \$400.

25                   Our merchant account expense, we are

1 slightly over what we anticipated by 1,200 so  
2 we need to raise that. And we did not budget  
3 for miscellaneous expenses and we increased  
4 that by \$2,500 we feel will be in line with  
5 what we spent this year. Our office supplies  
6 was up slightly. There is an increase  
7 inflation and so forth was more than we  
8 expected. Adding new employees and new  
9 equipment for them as well that brought that up  
10 a little bit. \$500 will bring that back into  
11 balance. And utilities is slightly higher than  
12 anticipated. \$300 will make us in balance  
13 there.

14 We do budget for our professional  
15 services at our max contract amount and we  
16 never reach. So when we take away from, we  
17 take \$12,500 each of those services, we will be  
18 able to balance the budget. And this was just  
19 line item changes, moving money around to  
20 balance the rest of this budget. So there will  
21 be no net change to the actual expenditures on  
22 it.

23 MR. WATTS:

24 Anybody got any questions?

25 That concludes that part.



1 MR. BRITT:

2 I make a motion to accept it.

3 MR. DONNELL:

4 Second.

5 MR. WATTS:

6 Next is the director's report.

7 MR. PARNELL:

8 I will do the ratification of imposed  
9 penalties, Item B.

10 Commissioners, you will find in your  
11 packet items -- it's a chart that illustrates  
12 the licensees that were violation of state law.  
13 These cases have been investigated and I am  
14 determined that the public interest can be  
15 served without further administrative  
16 proceeding; thus, civil penalties were imposed.  
17 As usual, I will announce the names of the  
18 dealers that have been imposed civil penalties  
19 for the record. I do not think we have anyone  
20 present representing any of the dealerships  
21 that are on this list that we have for today.

22 First on the list is Extreme  
23 Motorsports of New Orleans, LLC, from Harahan,  
24 Louisiana, their fine amount was \$700. Their  
25 violation was committing a fraudulent deny act,

1 one count, and non-delivery of title, three  
2 count.

3 Platinum Pre-Owned, LLC, from Denham  
4 Springs, Louisiana, the fine amount was \$650.  
5 They were written for violations of  
6 non-delivery of title and issuing temp tags in  
7 violation of the law.

8 Noir Lapel New Orleans, LLC, doing  
9 business as Quality Autos in Denham Springs,  
10 Louisiana, their fine amount was \$500,  
11 non-delivery of title, three counts.

12 D&H Auto Sales, LLC, from Baton  
13 Rouge, Louisiana, their fine amount is \$900.  
14 Their violation of failing to submit monthly  
15 sales record, four counts; failing to maintain  
16 records, one count; and non-delivery of title,  
17 three counts.

18 Cris Auto Sales & Repairs, LLC, from  
19 Gonzales, Louisiana, the fine amount was \$150,  
20 failing to keep and establish place of  
21 business.

22 Easy Car Finance, LLC, from Kenner,  
23 Louisiana. Fine amount is \$500, committing a  
24 fraudulent act.

25 T&C Auto Sales, LLC, from Baton

1 Rouge, Louisiana, fine amount is \$400,  
2 non-delivery of title and failing to maintain  
3 records.

4 Consumers Auto Sales #1, LLC, from  
5 Bossier City, Louisiana, fine amount is \$200;  
6 non-delivery title.

7 And Power Group 1, Incorporated, from  
8 Baton Rouge, Louisiana, fine amount is \$200,  
9 failing to maintain records.

10 Commissioners, the total amount of  
11 civil penalties is \$4,200. And, Commissioners,  
12 I ask that you ratify the imposed civil  
13 penalties that were assessed and paid.

14 MR. WATTS:

15 I got a question on one. The 150 --  
16 on Cris Auto Sales is \$150 fail to keep -- what  
17 is that? Failing to keep an established place  
18 of business.

19 MR. PARNELL:

20 Initially, he had no licensed  
21 salespersons. When the compliance investigator  
22 went out there, licensed with the agency, once  
23 the investigator got out there to review, he  
24 had -- his phone was disconnected. He had a  
25 different -- a different business was in that

1 location. And any instance where you have a  
2 phone disconnect, the sign is not up, you moved  
3 in essence without notifying the agency that  
4 you moved, that's usually a fine for \$150.

5 So, initially, we went out to look  
6 at -- he had no licensed salespersons for that  
7 establishment. And once we got out there, we  
8 saw that no licensed salespersons, the phone  
9 was disconnected, and he just kind of just  
10 moved.

11 MR. WATTS:

12 The same way on Power 1, it has  
13 failing to keep an established place of  
14 business, his is 200. I am just asking. I  
15 don't know. Is that for the same thing?

16 MR. PARNELL:

17 Well, we had no phone connect. But  
18 he also had some other issues going on as well.  
19 Typically, whenever you have any of those, I  
20 just do a general \$150 for those. If they had  
21 any additional concerns while the investigator  
22 goes out, he had some other concerns and so  
23 that is what pumped that up to \$200. But the  
24 normal is 150 for that violation.

25 MR. WATTS:

1 Do I need a motion for this?

2 MR. POTEET:

3 So move.

4 MR. DONNELL:

5 Second.

6 MR. WATTS:

7 Second -- you made a motion, John?

8 MR. POTEET:

9 Yes.

10 MR. WATTS:

11 Second by Rickey.

12 Any objections?

13 (No response.)

14 Hearing none, motion passes, I guess.

15 Executive director, you are on.

16 MR. PARNELL:

17 Next is the compliance investigator  
18 report on the agenda.

19 So Montie Wisenor.

20 MR. WISENOR:

21 Good morning. These are the monthly  
22 production field totals for the months of  
23 January, February, March, and April of '22. I  
24 was unable to get all -- I was on vacation last  
25 week and I haven't been able to obtain

1 everybody's total for May. I will have those  
2 together for the next commission meeting.

3 But starting in January of this year,  
4 2022, there were four audits conducted. There  
5 were no notice of revocations issued. There  
6 were 51 work orders or site visits conducted by  
7 the field. There were no cease and desist  
8 issued for that month. There were 16 titles or  
9 registrations that were -- consumers were  
10 assisted in receiving by the investigators.  
11 There were two violations issued for that  
12 month. There were four refunds that were  
13 received by consumers with the assistance of  
14 the investigator which totaled \$8,787.42. Out  
15 of the cases, there were -- I am sorry -- there  
16 were 37 cases closed that were actually  
17 assigned with a case number. There were 21  
18 cases closed that were not assigned. They were  
19 just consumers contacting the investigator and  
20 they were assisting in that capacity. And then  
21 there were 17 physical inspections conducted.  
22 That was for January of '22.

23 February of '22, there were five  
24 audits conducted. There were -- there was one  
25 notice of revocation issued. There were 70

1 site visits/work orders conducted. There were  
2 no cease and desist issued. There were 17  
3 titles or registrations assisted in the  
4 consumers receiving. There were no violations  
5 issued for that month. There was one refund  
6 assisted in receiving which added up the total  
7 was \$2,263. There were 26 cases closed that  
8 were assigned. There were 29 cases closed that  
9 were not assigned. There were 27 physical  
10 inspections conducted. That's February of '22.

11 March of 2022, there were five audits  
12 conducted as well. One notice of revocation  
13 issued. 69 work orders/site visits conducted.  
14 There were no cease and desist issued. There  
15 was 11 titles/registrations that were received  
16 by consumers assisted by the investigator.  
17 There were no violations issued. There were  
18 four refunds received by consumer which totaled  
19 \$8,030.18. There were 23 cases closed that  
20 were assigned and 38 cases closed that were not  
21 assigned. And there were 24 physical  
22 inspections conducted. That was for March --  
23 March of 2022.

24 April of 2022, there were 3 audits  
25 conducted. There was one notice of revocation

1 issued. There were 10 site visits conducted.  
2 There were no cease and desist issued. There  
3 were -- I am sorry. That is just one. I don't  
4 have the total.

5 I am sorry. I didn't print that  
6 particular total. Would you like me to pull  
7 that up, Derek?

8 MS. BARON:

9 He doesn't have the total sheet from  
10 the last one.

11 MR. WISENOR:

12 I don't have the totals together. I  
13 can get it.

14 MR. DONNELL:

15 We can wait until the next meeting.

16 MR. WISENOR:

17 I did the total, but didn't print the  
18 sheet up. I thought that I did. I apologize.  
19 But I will have that as well as May next month.

20 Those are the totals that I have for  
21 January and February and March.

22 MR. WATTS:

23 Executive director's report.

24 MR. PARNELL:

25 All right. Commissioners, one of the



1 main things that we have been trying to work on  
2 is what Commissioner Donnell brought up a  
3 little while ago. This working on the public  
4 safety dealer tag. That we became a public tag  
5 agent and we do have the authority to sell  
6 dealer plates as of now. It is something the  
7 Commissioner Donnell had kind of talked about.  
8 We bounced around a few ideas. Initially, he  
9 got his dealer plate, you know, we tried to set  
10 up a structure that we can keep competitive  
11 with other public tag agents, but, you know,  
12 yet be able to still get dealers to come in and  
13 purchase from us.

14 And so when I started looking at it  
15 and doing some other research, looking at other  
16 agencies and how they operate, there are a few  
17 other agencies, not just us; we were the first  
18 one, though, at that time, that actually had  
19 the authority to sell dealer plates as well.  
20 And so what -- what the process that I am  
21 looking at now is our convenience fee. We were  
22 able to get a convenience fee up to \$20.

23 MR. DONNELL:

24 \$23.

25 MR. PARNELL:

1                   \$23, that's correct. Dealer plates  
2                   \$15. So we are just to do -- we are going to  
3                   get \$10 convenience fee per transaction that  
4                   comes through the office. It is going to be  
5                   much more feasible for staff to keep track of  
6                   it. And I think that is just going to be  
7                   easier, because it was a structure where we had  
8                   the three plates were one price and then go up  
9                   in small increments as the amount of plates  
10                  that they were trying to purchase. So a flat  
11                  \$10 per dealer plate. And moving forward, that  
12                  is the direction we want to go.

13                  We were having -- I wanted to kind of  
14                  try to send out a mass email a couple of months  
15                  ago, but we were having some connection issues  
16                  with Office of Motor Vehicles every few days.  
17                  So we were losing connection and they were  
18                  having problems to log in to the system to  
19                  allow us to do that. Over the past month, we  
20                  kind of worked with them really close at  
21                  getting that system running properly and  
22                  correct. We hadn't had any connection issues  
23                  as of late. So tomorrow morning, I am going to  
24                  have Kim send out a mass email to all dealers  
25                  notifying them that we are up and running to

1           actually do -- we will be providing dealer  
2           plates if they want to come in and deal with  
3           us. I think -- I don't know what kind of -- I  
4           can't estimate what kind of percentage increase  
5           we would have on that. But I can tell you  
6           pretty much every day we have dealers coming in  
7           wanting to go ahead and purchase plates from us  
8           rather than coming in and getting their license  
9           information from us and then going to Office of  
10          Motor Vehicles. I think the convenience that  
11          we can offer for that dealer, I think we will  
12          get a pretty good increase and revenue that  
13          relates to dealers purchasing from our agency.

14                 MR. DONNELL:

15                         They need to know that we are in  
16          business.

17                 MR. PARNELL:

18                         That's what I have been hearing.

19                 MR. DONNELL:

20                         Because the folks I talked to didn't  
21          even know that we were doing that.

22                 MR. PARNELL:

23                         Correct. Office of Motor Vehicles  
24          sent me a sign that we can put out in our  
25          window just advising anybody that comes in the

1 business that they are offering dealer plates  
2 and we are going to send that out, mass email,  
3 tomorrow morning.

4 MR. DONNELL:

5 And we need to do that once a month  
6 until November for sure. That's when the major  
7 renewals are.

8 MR. PARNELL:

9 That's when it is going to hit, yes,  
10 yes.

11 Send out a mass email once a month  
12 just to reiterate to the dealers that we will  
13 be offering that for them or a service to them  
14 for that.

15 That is pretty much all that I have  
16 as it relates to day-to-day functions. Do you  
17 have any questions or comments or concerns?  
18 Most of the other concerns that I would want to  
19 discuss, I will discuss that in a second.

20 MR. WATTS:

21 I was just curious. John, don't the  
22 auctions have a newsletter y'all send out?  
23 Could you put it on the newsletter? Would that  
24 be a --

25 MR. POTEET:

1                   We could put it on the website.

2                   MR. WATTS:

3                   The website and that could go to  
4 everybody just to get the word out.

5                   MR. POTEET:

6                   Just send me the wording you want to  
7 use.

8                   MR. WATTS:

9                   Send one to Pederson.

10                  MR. POTEET:

11                  We can send it to all of the  
12 auctions. And we can post it on the website.

13                  MR. PARNELL:

14                  All right. The next item on the  
15 agenda is the 2022 regular legislative session.  
16 And mainly I want to talk about House Bill  
17 1073. It was a substitute House Bill which was  
18 801. So during the 2020 regular session, there  
19 were about six or seven bills that were dealing  
20 with catalytic converters. The law enforcement  
21 community was using House Bill 801 by  
22 Representative Goudeau. Put laws in place on  
23 the sale of catalytic converters.

24                  Mostly the authors on the other  
25 bills, they kind of combined with

1 Representative Goudeau's bill and it was  
2 rewritten as a substitute Bill 1073. I think  
3 it is in your packet at the back. It is, yes.

4 The current status of the bill, it  
5 has been submitted to the governor's office for  
6 signage and he has not signed it as of yet.  
7 Usually, you know, he starts signing around the  
8 end of the session in July -- June and July.  
9 And it usually goes in effect August of that  
10 year.

11 What House Bill 1073 does, it gives  
12 the Used Motor Vehicle Commission -- it gives  
13 us the authority to license and regulate  
14 entities that sell catalytic converters. The  
15 bill also provides provisions and penalties for  
16 compliance. So I do want to take this time to  
17 thank the commissioners that kind of really  
18 were hand to hand with us on working with --  
19 which was Chairman Watts, Commissioner Brown,  
20 he went down with us and we had a couple of  
21 meetings with some state reps. And Commission  
22 Britt, he kind of -- he wasn't present, but he  
23 kind of worked with me over the phone and  
24 putting me in contact with other entities that  
25 can help us through this process. And Attorney

1 Morris, of course.

2 Commissioner Brown was very  
3 instrumental in advising in meetings with the  
4 discussions with those state reps and them  
5 understanding exactly how you operate in your  
6 business currently. And so I think that kind  
7 of helped them understand how that process  
8 actually worked. But all of the commissioners,  
9 all help that we received with that is greatly  
10 appreciated. Once the governor signs off on  
11 that -- Attorney Sheri Morris and I were  
12 looking at -- I mean, there was -- with this  
13 language we may be able to use just one of our  
14 licensed types already and license these  
15 dealers through this license type rather than  
16 creating a new one. I am trying to look at the  
17 pros and cons of both by creating a new dealer  
18 license type. Of course, I will have to  
19 increase our licensing budget per se. What  
20 that means is that our landing program, I would  
21 have to add another license to it to charge per  
22 license type. We already have eight out there.  
23 But it would be a source of revenue that I  
24 believe will help the agency.

25 It was very much unexpected. Once we

1 saw the initial bill out there, it seemed like  
2 it would have relevance for our agency, but it  
3 only listed "commission." It didn't say what  
4 specific agency it was that they were trying to  
5 get licensed, these dealers. And so when I  
6 reached out to their office, they said we were  
7 specific, they wanted our agency to do that.  
8 And then we went up and had a meeting with them  
9 to kind of discuss the matter.

10 So with that said, I think -- unless  
11 Ms. Morris has any other bills.

12 MS. MORRIS:

13 No, no.

14 MR. PARNELL:

15 There is another bill that does  
16 affect us. I apologize. I do not have the  
17 bill number that's out there. Where it is an  
18 advisory committee that they will put our  
19 agency, Used Motor Vehicle Commission and New  
20 Car Commission and a few other agencies to kind  
21 of help in an advisory committee. It is more  
22 of a Senate resolution. I do not recall the  
23 Senate resolution number.

24 MS. BARON:

25 174.



1 MR. PARNELL:

2 It's 174?

3 MS. BARON:

4 Yes.

5 MR. PARNELL:

6 That's why you are here.

7 MR. DONNELL:

8 What about the bill that we had that  
9 would raise --

10 MR. PARNELL:

11 Our fees?

12 MR. DONNELL:

13 Our fees to compare to the New Car  
14 Commission.

15 MR. PARNELL:

16 That bill didn't go anywhere. You  
17 know, that bill -- when I spoke to  
18 Representative Huval, he said that was  
19 something that he was going to go ahead and  
20 pull off of the legislative process this year  
21 and so that bill, it didn't go anywhere.

22 There were a few other bills that  
23 were out there that kind of dealt with our  
24 agency. We reached out to the lobbyist. I  
25 reached out to both of the persons, the state

1           representatives that were carrying the bill.  
2           Most of all of those other bills pretty much  
3           died out and they just pulled them off of the  
4           agendas that was out there, so.

5           MR. BRITT:

6                     On this bill when it gets -- when the  
7           smoke settles, clearly -- Sheri, I think you  
8           would agree -- that there has to be a guideline  
9           of training for our compliance guys. And here  
10          is the most concerning to me -- not concerning,  
11          but there has to be further training with local  
12          law enforcement.

13          MR. PARNELL:

14                     Absolutely.

15          MR. BRITT:

16                     And in that, I mean, I am going to be  
17          honest, it needs to be a class at the State  
18          Police Academy for the cadets that are coming  
19          through and one of our guys can go around and  
20          give a brief deal or you can, Derek. But I  
21          really believe because I field so many calls of  
22          who I am from law enforcement on a regular  
23          basis with questions. And I believe we can do  
24          it regionally or even these regional police  
25          academies that they have. It wouldn't take

1 anything for these two guys, one handle the  
2 north and one handle the south. You know, send  
3 Monroe to Terrebonne to their academy and give  
4 a two-hour deal or whatever, you know. These  
5 people need to understand what authority and  
6 who they need to call, you know.

7 I get a lot of calls from deputies  
8 and troopers that don't know what to do  
9 sometimes. So that's -- that's some of the  
10 good I see coming out of this. And I think the  
11 LSA really wants to be involved in some of this  
12 training. So, I mean, we can even set up  
13 regional deals where you could have 10 to  
14 sheriffs' offices, send somebody to Ouachita or  
15 Acardia Parish for a two-hour training deal.  
16 And police officers, too.

17 MR. PARNELL:

18 Absolutely.

19 MR. WISENOR:

20 We have actually done that in the  
21 past. Stacey Gaudin and I have been to one in  
22 Lake Charles, here in Baton Rouge, north in  
23 Shreveport when we have been invited.

24 Now, it depends on if we are setting  
25 it up or if we have been invited for their

1 training.

2 MR. BRITT:

3 I think once it becomes law, We would  
4 be proactive.

5 MR. PARNELL:

6 Reaching out to them.

7 MR. BRITT:

8 And reach out to the associations and  
9 let it fall out from there.

10 MR. WISENOR:

11 There is a lot of confusion about  
12 just even the dealer.

13 MR. BRITT:

14 It is confused every day.

15 MR. DONNELL:

16 I will just really want to see some  
17 enforcement on here because they are wearing  
18 these people out.

19 MR. BROWN:

20 It is a good, clean bill, though.  
21 The original 801 was horrible. It would have  
22 been interpreted 10 different ways.

23 MR. DONNELL:

24 I will be glad when they start  
25 putting them in jail if they don't have a

1 license.

2 MR. PARNELL:

3 But I agree with that, yes.

4 MR. BRITT:

5 I can work on that.

6 MR. BROWN:

7 I got a question on this bill. Most  
8 of the plants that decommission these  
9 converters are out of state. A lot of these  
10 buyers come in so are we going to license those  
11 people also?

12 MR. PARNELL:

13 My thought is they were trying to  
14 purchase in this state, do they -- in that  
15 instance are they selling in the state as well?

16 MR. BROWN:

17 No, they are buying.

18 MS. BARON:

19 And they are going back to their  
20 states?

21 MR. BROWN:

22 They are going back to their state.  
23 I have a guy that picks up converters from us.  
24 We don't buy converters. We get them off of  
25 our vehicles that we buy. And he works for a



1 business license out of state before they can  
2 get a license.

3 MR. BROWN:

4 But they still need to be licensed in  
5 the state.

6 MR. DONNELL:

7 Just get a copy of their business  
8 license.

9 MR. BRITT:

10 But they are not licensed in  
11 Louisiana.

12 MR. DONNELL:

13 That is what I am saying.

14 MR. PARNELL:

15 If they are coming from out of state  
16 purchasing.

17 MR. DONNELL:

18 What I am saying, we don't need to  
19 license and they don't have a license.

20 MR. BRITT:

21 We have some guys from Texas that  
22 have an out-of-state license.

23 MR. WISENOR:

24 In our current crusher license, it  
25 requires that. The crushers are required to

1 have a license to do that as well.

2 MS. BARON:

3 They are crushing in the state,  
4 though, right?

5 MR. WISENOR:

6 What he is saying, they are coming in  
7 the state to purchase the converters.

8 MS. MORRIS:

9 They are purchasing them in the  
10 state. And it says you have to be licensed to  
11 do business as a catalytic converter purchaser  
12 in this state.

13 MR. PARNELL:

14 So, yes.

15 MR. WATTS:

16 It is in here.

17 MR. PARNELL:

18 Yes. It is in there. I am sorry. I  
19 missed it.

20 MR. BRITT:

21 And like the conversations we have  
22 had, me and Derek, we are going to see a lot of  
23 things in here that need to be tweaked and that  
24 is why we really need to watch everything to  
25 see what need to be tweaked and amend it next



1 session if need be.

2 MR. PARNELL:

3 Yes, sir.

4 MR. BRITT:

5 What else have we got here?

6 MR. PARNELL:

7 We have just items for next agenda  
8 and hearings. I need to give some information  
9 as it relates to that.

10 MR. BRITT:

11 After the hearing part, I need to  
12 make a comment.

13 MR. WATTS:

14 All right. We need to make a motion?

15 MR. PARNELL:

16 No. He is just giving a report.

17 MR. WATTS:

18 He is just giving a report. Items  
19 for next agenda. Okay. And we don't have any  
20 hearings.

21 Do you want to comment on the  
22 hearings?

23 MR. BRITT:

24 I need to say something and I am  
25 waiting on Derek.

1 MR. PARNELL:

2 So let me -- we did have these two  
3 hearings scheduled. I can speak on them  
4 because it's the Clark Crain Autoplex doing  
5 business as U-Me Auto Sales. This was an  
6 appeal. I denied the application of the  
7 dealer. He appealed the license denial. And  
8 so once we set up due to his history in  
9 business with our agency as well as the New Car  
10 Commission, we kind of sent that information  
11 over to the attorney. And we just received  
12 information from the attorney that they decided  
13 that to withdraw their appeal and the  
14 application. So he is no longer trying to be  
15 in business.

16 MR. BRITT:

17 Right. That's one I want speak to  
18 about. And this goes to a criminal act that I  
19 was contacted by a sheriff's office and I think  
20 I got the information from Mike. I want to  
21 suggest that anything he has to do with or any  
22 buying, because I feel like he is going to try  
23 to pull a scam and have his girlfriend or his  
24 aunt or somebody try to do something or  
25 whatever to stay in this business and have his

1 fingers in it somewhere. And I really believe  
2 that if anybody associated with him or y'all  
3 suspect anybody associated with him needs to go  
4 through a thorough background check by the New  
5 Car Commission. Call the sheriff's office up  
6 there. I think if you do a deeper dive, you  
7 were going to find multiple different things  
8 and I think you can find it is all criminal.

9 MR. PARNELL:

10 It was quite a bit.

11 MR. DONNELL:

12 The motion he withdrew, did it have a  
13 location?

14 MR. BRITT:

15 On the application, you mean?

16 MR. PARNELL:

17 It's the same.

18 MS. BARON:

19 It is the 4101. That is where he was  
20 going.

21 MR. WATTS:

22 Zachary.

23 MR. DONNELL:

24 Has anybody else applied for a  
25 license in that location?

1 MR. PARNELL:

2 Yes.

3 MR. DONNELL:

4 I am going to vote deny.

5 MR. BRITT:

6 I just think if anybody is at that  
7 location, it needs to be a deep dive.

8 MR. DONNELL:

9 You can see a scam sitting up here.

10 MR. PARNELL:

11 Yes, yes.

12 MS. MORRIS:

13 You don't want to discuss it in case  
14 it has to come before you.

15 MR. BRITT:

16 Just do a good background.

17 MR. PARNELL:

18 We did do one, correct. The next  
19 process if I deny it and then they would have  
20 to come before us.

21 MR. DONNELL:

22 And that's what I would ask you to  
23 do. Let them all come before us before you  
24 approve a license for that location.

25 MR. PARNELL:

1                   Yes. I know. We know who it is.

2                   MR. POTEET:

3                   I agree with Sheri. We probably  
4 shouldn't be discussing it.

5                   MS. MORRIS:

6                   If you deny a license at one location  
7 and you get another application, not just for  
8 this one, they should always not be approved in  
9 that location if you have at location. You  
10 revoke the license at that location without the  
11 Commission looking at it.

12                  MR. PARNELL:

13                  And with our policy and procedure  
14 also reads is we have anyone that's related to  
15 or close to another dealer that has been  
16 trouble in the past, I do have a right to deny  
17 that license and they have to come before you  
18 to present, so.

19                  MR. BRITT:

20                  Due diligence is all that I ask.

21                  MR. PARNELL:

22                  Due diligence, absolutely.

23                  MR. WATTS:

24                  Anything else?

25                  MR. PARNELL:

1                   The last item. It was pretty much a  
2 continuance. So we will send notice to the  
3 attorney that we will do this continuance for  
4 today, but in the July meeting that be the  
5 last. We are going to put on the case in that  
6 meeting.

7                   MR. WATTS:

8                   If they don't show --

9                   MR. PARNELL:

10                   If they don't show, we are going to  
11 have the hearing, yes.

12                   MR. WATTS:

13                   We will have the hearing and we will  
14 decide their fate without them being here.

15                   MR. PARNELL:

16                   That's up them, yes.

17                   MS. BARON:

18                   It's been continued twice already.

19                   MR. WATTS:

20                   That being said, I make a motion to  
21 adjourn. Anything else?

22  
23                   (Meeting adjourned at 10:37 a.m.)  
24  
25

REPORTER'S CERTIFICATE

1  
2  
3 I, BETTY D. GLISSMAN, Certified Court  
4 Reporter, Certificate No. 86150, in and for the  
5 State of Louisiana, do hereby certify that the  
6 Louisiana Used Motor Vehicle Commission June  
7 20, 2022, meeting was reported by me in the  
8 stenotype reporting method, was prepared and  
9 transcribed by me or under my personal  
10 direction and supervision, and is a true and  
11 correct transcript to the best of my ability  
12 and understanding.

13 This July 12, 2022, Baton Rouge,  
14 Louisiana.

15  
16  
17  
18  
19  
20  
21 \_\_\_\_\_  
22 BETTY D. GLISSMAN, CCR  
23 CERTIFIED COURT REPORTER  
24  
25

<b>\$</b>	<p><b>\$4,000</b> [1] - 31:8</p> <p><b>\$4,200</b> [1] - 35:11</p> <p><b>\$4,873</b> [1] - 9:23</p> <p><b>\$4,989,399</b> [1] - 18:7</p> <p><b>\$4,989,449</b> [1] - 20:13</p> <p><b>\$4,993,524</b> [1] - 23:1</p> <p><b>\$400</b> [3] - 28:10, 31:24, 35:1</p> <p><b>\$400,000</b> [1] - 24:20</p> <p><b>\$42,250</b> [2] - 18:23, 21:5</p> <p><b>\$422,584</b> [1] - 12:20</p> <p><b>\$427,123</b> [1] - 23:2</p> <p><b>\$437,530</b> [1] - 9:12</p> <p><b>\$439,822</b> [1] - 15:9</p> <p><b>\$44,663</b> [1] - 9:25</p> <p><b>\$442,584</b> [1] - 12:20</p> <p><b>\$45,339</b> [1] - 23:17</p> <p><b>\$47</b> [6] - 8:22, 11:10, 14:6, 18:3, 20:9, 29:4</p> <p><b>\$47,83</b> [1] - 15:4</p> <p><b>\$47,891</b> [1] - 15:4</p> <p><b>\$5,050,806</b> [1] - 14:12</p> <p><b>\$5,155,884</b> [1] - 9:1</p> <p><b>\$500</b> [4] - 22:19, 32:10, 34:10, 34:23</p> <p><b>\$507,526</b> [1] - 9:6</p> <p><b>\$52,048</b> [1] - 15:10</p> <p><b>\$547</b> [1] - 22:19</p> <p><b>\$576,344</b> [1] - 8:23</p> <p><b>\$58,500</b> [1] - 25:20</p> <p><b>\$587.21</b> [1] - 19:1</p> <p><b>\$59,889</b> [1] - 12:15</p> <p><b>\$63,227</b> [1] - 18:5</p> <p><b>\$645,780</b> [1] - 24:16</p> <p><b>\$650</b> [1] - 34:4</p> <p><b>\$69,757</b> [1] - 14:8</p> <p><b>\$700</b> [1] - 33:24</p> <p><b>\$72,690</b> [1] - 22:25</p> <p><b>\$748,583</b> [6] - 10:23, 13:20, 16:4, 19:24, 22:3, 25:14</p> <p><b>\$8,030.18</b> [1] - 39:19</p> <p><b>\$8,253</b> [1] - 21:4</p> <p><b>\$8,453</b> [1] - 18:20</p> <p><b>\$8,787.42</b> [1] - 38:14</p> <p><b>\$81,858</b> [1] - 8:25</p> <p><b>\$81,984</b> [1] - 19:5</p> <p><b>\$84,727.20</b> [1] - 21:6</p> <p><b>\$851,000</b> [1] - 12:1</p> <p><b>\$900</b> [1] - 34:13</p> <p><b>\$980,000</b> [1] - 26:19</p> <p><b>\$981,725</b> [1] - 9:11</p>	<p>28:11</p> <p><b>'22</b> [5] - 6:23, 37:23, 38:22, 38:23, 39:10</p>	<p><b>21</b> [1] - 38:17</p> <p><b>23</b> [1] - 39:19</p> <p><b>24</b> [1] - 39:21</p> <p><b>250,000</b> [1] - 25:2</p> <p><b>26</b> [1] - 39:7</p> <p><b>27</b> [1] - 39:9</p> <p><b>29</b> [1] - 39:8</p>	<b>8</b>
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