

RFI Bid Number: 305PUR-HIV-SUPPSERVICESREG3TO9
Responses to Written Inquiries

Inquiry #1:

Question 1.

Email has been identified as an acceptable delivery mechanism for submission of a response to the RFI. When other delivery methods are used, 2 copies of the Response to RFI are required. As it would be repetitive to submit 2 emails with the same information, is it safe to assume that only 1 email of the submission is necessary?

Answer 1.

Emailing just one copy is acceptable.

Question 2.

The RFI requires the provision of Medical Transportation services requires following Medicaid reimbursement rates for the provision of non-emergent medical transportation.

2.a. What is the most accurate resource for determining current rates of reimbursement for Louisiana Medicaid?

2.b. Is there flexibility in this requirement for regions where Medicaid transportation is historically unreliable; unable/unwilling to transport clients to appointments beyond a certain radius; or there is no transportation provider willing to accept the Medicaid reimbursement rate to transport the client?

Answer 2.

Correction: In the Medical Transportation section (7. under Bundled Services) in the Statement of Work, the wording implies all transportation methods described (i.e., through the 7b. "distribut[ion] of bus tokens, bus tickets, bus passes, gasoline vouchers or through a van service or taxi service") must follow current Medicaid rates for Non-Emergency Medical Transportation (NEMT) as per bullet 7f. However, this is incorrect. Requirement 7f. only applies to Medical Transportation service delivery models where the agency is providing a van service to clients where the agency receives reimbursement by mileage.

2.a. NEMT rates can be found here:

https://www.lamedicaid.com/provweb1/fee_schedules/NEMT_Fee.htm

2.b. The correction above provides for the flexibility needed to overcome barriers noted in the inquiry, and to assure client access to care.

Question 3.

How much flexibility will there be to increase cost proposals should a contract negotiation mechanism be initiated on budgets prepared and submitted in response to this RFI, a subsequent RFP or other contractual mechanism should budget projections change from the time they were prepared and submitted until the time a contract, if any, has been negotiated?

Answer 3.

Final contract budgets should mirror the RFI budget. However, since the RFI is for informational purposes, there may be some flexibility to increase. Budget negotiations are common prior to finalizing budgets and contract preparation.

Inquiry #2:

Question:

Can you please provide further clarification on exactly what information is needed for section 2.3.3 Approach and Methodology of the narrative?

Answer:

For this section, responders may provide narrative and supporting detail (inclusive of attachments) to illustrate agency structure to meet the needs of the population and provide requisite bundled and optional services in a quality manner. Detail *can* include staffing plans for services, illustrations of structure and lines of supervision (e.g., organizational charts), job descriptions, resumes, process flowcharts, description of pertinent staff training/orientation provided internally (or via external partners) to assure delivery of services in a quality manner, quality improvement structures/plans, supervisory quality assurance processes, etc. These items provide ample description of responders qualifications to provide the extensive scope of services requested in this RFI.